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Adventace Provides Programs in Eleven Languages

Adventace, a global change management firm, recently conducted the custom “ACE Selling: Foundation Sales Skills” program for SolidWorks Russia.

“Our recent engagement with SolidWorks Russia marks the eleventh language in which we can provide programs from the High Performance Sales Environment System”, said Ed Hill, VP Operations for Adventace.

“We are very proud of our relationship with SolidWorks and the efforts of our worldwide network of Associates. Over the past 3 years, we have worked closely with SolidWorks and their 300 Value Added Reseller organizations to provide highly customized programs to meet the specific needs of their worldwide organization. Our joint efforts continue with the recent ACE Selling: Foundation Skills program for SolidWorks Russia”.

Adventace now offers programs from the High Performance Sales Environment system in eleven key languages including Spanish, Portuguese, French, Chinese, Korean, Japanese, Italian and others.

About Adventace

Adventace® is a global change management firm specializing in helping sales operations Create the High Performance Sales Environment® (HPSE) through an integrated metric-driven sales and sales management methodology and associated applications that make up the High Performance Sales Environment System. The System enables executives to drive consistent, reliable, and measurable performance improvement throughout their sales operation.

Historically, clients have been able to outperform their past results by a factor of at least 2 to 1.

Clients include Cisco, Computer Associates, CTG, EMC, Marconi, Oracle, SolidWorks, SunGard, and TransUnion.

With associates around the world and offerings in eleven languages, Adventace has implemented the HPSE worldwide and trained nearly 20,000 executives, sales managers, channel managers, and sales personnel. For more information, visit www.adventace.com or call 724-443-2383.

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